

Matsushita Electric Industrial Co., Ltd.
(Parent Alone)
Proposed Allocation of Income*
(Year ended March 31)

	<u>Yen (millions)</u>	
	<u>2002</u>	<u>2001</u>
Unappropriated retained earnings at end of year	¥ (102,513)	¥ 90,984
Transfer from reserve for dividends	8,000	--
Transfer from contingency reserve	145,000	--
Total	¥ 50,486	¥ 90,984
To be allocated as follows:		
Statutory reserve	--	2
Year-end dividends (per common share)	7,813 (3.75 yen)	12,995 (6.25 yen)
Directors' bonuses	--	240
Corporate auditors' bonuses	--	18
Reserve for advanced depreciation	1,480	1,837
Contingency reserve	--	33,000
Unappropriated retained earnings carried forward to next period	¥ 41,191	¥ 42,891

* See notes to parent-alone financial statements on page 14.

Matsushita Electric Industrial Co., Ltd.
(Parent Alone)
Sales Breakdown *
(Year ended March 31)

	<u>Yen (billions)</u>		<u>Percentage</u>
	<u>2002</u>	<u>2001</u>	<u>2002/2001</u>
<u>AVC Networks</u>			
Video and audio equipment	¥ 561.9	¥ 640.7	88%
Information and communications equipment	1,324.8	1,645.5	81%
Subtotal	1,886.7	2,286.3	83%
<u>Home Appliances</u>	666.1	846.3	79%
<u>Industrial Equipment</u>	256.4	381.1	67%
<u>Components and Devices</u>	1,091.4	1,318.0	83%
Total	¥3,900.7	¥4,831.8	81%
Domestic sales	2,644.2	3,302.6	80%
Exports	1,256.4	1,529.2	82%

* Amounts less than one-tenth of a billion yen have been omitted. Prior period figures have been restated to correspond to the new segment reclassifications.