

**Matsushita Electric Industrial Co., Ltd.**  
**Consolidated Sales Breakdown \***  
**(Year ended March 31)**

	Yen (billions)		Percentage 2002/2001	U.S. Dollars (millions) 2002
	<u>2002</u>	<u>2001</u>		
<u>AVC Networks</u>				
Video and audio equipment	¥ 1,796.9	¥ 1,755.8	102%	\$ 13,511
Information and communications equipment	<u>2,254.9</u>	<u>2,524.2</u>	89%	<u>16,954</u>
Subtotal	<u>4,051.8</u>	<u>4,280.0</u>	95%	<u>30,465</u>
<u>Home Appliances</u>	<u>1,178.2</u>	<u>1,316.3</u>	90%	<u>8,859</u>
<u>Industrial Equipment</u>	<u>288.7</u>	<u>467.5</u>	62%	<u>2,170</u>
<u>Components and Devices</u>	<u>1,358.0</u>	<u>1,617.8</u>	84%	<u>10,210</u>
<b>Total</b>	<b>¥ <u>6,876.7</u></b>	<b>¥ <u>7,681.6</u></b>	90%	<b>\$ <u>51,704</u></b>
Domestic sales	3,348.4	4,033.8	83%	25,176
Overseas sales	3,528.3	3,647.8	97%	26,528

**[Domestic/Overseas Sales Breakdown]**

(in yen only)

	Yen (billions) Domestic sales 2002	Percentage 2002/2001	Yen (billions) Overseas sales 2002	Percentage 2002/2001
<u>AVC Networks</u>				
Video and audio equipment	¥ 596.0	93%	¥ 1,200.9	108%
Information and communications equipment	<u>1,096.8</u>	84%	<u>1,158.1</u>	95%
Subtotal	<u>1,692.8</u>	87%	<u>2,359.0</u>	101%
<u>Home Appliances</u>	<u>871.3</u>	87%	<u>306.9</u>	99%
<u>Industrial Equipment</u>	<u>218.4</u>	64%	<u>70.3</u>	55%
<u>Components and Devices</u>	<u>565.9</u>	76%	<u>792.1</u>	91%
<b>Total</b>	<b>¥ <u>3,348.4</u></b>	83%	<b>¥ <u>3,528.3</u></b>	97%

\* See notes to consolidated financial statements on page 7.