

Matsushita Electric Industrial Co., Ltd.
Consolidated Sales Breakdown *
(Three months ended June 30)

| | <u>2002</u> | Yen (billions) | <u>2001</u> | Percentage <u>2002/2001</u> | U.S. Dollars (millions) <u>2002</u> |
|--|-------------------------|-------------------|-------------------------|--------------------------------|---|
| <i>AVC Networks</i> | | | | | |
| Video and audio equipment | ¥ 466.7 | | ¥ 391.8 | 119% | \$ 3,922 |
| Information and communications equipment | <u>562.2</u> | | <u>558.2</u> | 101% | <u>4,724</u> |
| Subtotal | <u>1,028.9</u> | | <u>950.0</u> | 108% | <u>8,646</u> |
| <i>Home Appliances</i> | <u>288.3</u> | | <u>297.9</u> | 97% | <u>2,423</u> |
| <i>Industrial Equipment</i> | <u>66.2</u> | | <u>72.0</u> | 92% | <u>556</u> |
| <i>Components and Devices</i> | <u>373.3</u> | | <u>354.9</u> | 105% | <u>3,137</u> |
| Total | ¥ <u>1,756.7</u> | | ¥ <u>1,674.8</u> | 105% | \$ <u>14,762</u> |
| Domestic sales | 812.0 | | 824.6 | 98% | 6,823 |
| Overseas sales | 944.7 | | 850.2 | 111% | 7,939 |

[Domestic/Overseas Sales Breakdown]
(in yen only)

| | <u>Domestic sales</u> | | <u>Overseas sales</u> | |
|--|-------------------------------|--------------------------------|-------------------------------|--------------------------------|
| | Yen (billions) <u>2002</u> | Percentage <u>2002/2001</u> | Yen (billions) <u>2002</u> | Percentage <u>2002/2001</u> |
| <i>AVC Networks</i> | | | | |
| Video and audio equipment | ¥ 153.1 | 127% | ¥ 313.6 | 116% |
| Information and communications equipment | <u>268.2</u> | 95% | <u>294.0</u> | 106% |
| Subtotal | <u>421.3</u> | 105% | <u>607.6</u> | 111% |
| <i>Home Appliances</i> | <u>199.4</u> | 93% | <u>88.9</u> | 107% |
| <i>Industrial Equipment</i> | <u>43.4</u> | 88% | <u>22.8</u> | 99% |
| <i>Components and Devices</i> | <u>147.9</u> | 94% | <u>225.4</u> | 114% |
| Total | ¥ <u>812.0</u> | 98% | ¥ <u>944.7</u> | 111% |

* See notes to consolidated financial statements on pages 6-7.