

**Matsushita Electric Industrial Co., Ltd.**  
**Consolidated Information by Segments \***  
**(Three months ended December 31)**

**By Business Segment:**

[Sales]	Yen (billions)		Percentage 2002/2001	U.S. Dollars
	2002	2001		(millions) 2002
AVC Networks	¥ 1,088.7	¥ 1,040.7	105%	\$ 9,073
Home Appliances	321.9	307.8	105%	2,683
Industrial Equipment	61.8	56.8	109%	515
Components and Devices	578.1	470.6	123%	4,817
Subtotal	2,050.5	1,875.9	109%	17,088
Corporate and elimination	(182.7)	(138.7)	--	(1,523)
Consolidated total	<u>¥ 1,867.8</u>	<u>¥ 1,737.2</u>	108%	<u>\$ 15,565</u>
<b>[Operating Profit]</b>				
AVC Networks	¥ 31.9	¥ (18.6)	--	\$ 266
Home Appliances	21.5	14.4	149%	179
Industrial Equipment	(6.7)	(20.6)	--	(56)
Components and Devices	11.4	(31.4)	--	95
Subtotal	58.1	(56.2)	--	484
Corporate and elimination	(15.3)	(13.5)	--	(127)
Consolidated total	<u>¥ 42.8</u>	<u>¥ (69.7)</u>	--	<u>\$ 357</u>

**(Nine months ended December 31)**

**By Business Segment:**

[Sales]	Yen (billions)		Percentage 2002/2001	U.S. Dollars
	2002	2001		(millions) 2002
AVC Networks	¥ 3,144.5	¥ 2,978.0	106%	\$ 26,204
Home Appliances	917.8	912.3	101%	7,649
Industrial Equipment	202.2	206.1	98%	1,685
Components and Devices	1,701.6	1,486.8	114%	14,180
Subtotal	5,966.1	5,583.2	107%	49,718
Corporate and elimination	(561.1)	(460.4)	--	(4,676)
Consolidated total	<u>¥ 5,405.0</u>	<u>¥ 5,122.8</u>	106%	<u>\$ 45,042</u>
<b>[Operating Profit]</b>				
AVC Networks	¥ 66.7	¥ (50.8)	--	\$ 556
Home Appliances	44.8	40.1	112%	373
Industrial Equipment	(7.9)	(34.8)	--	(66)
Components and Devices	34.8	(61.0)	--	290
Subtotal	138.4	(106.5)	--	1,153
Corporate and elimination	(50.2)	(38.9)	--	(418)
Consolidated total	<u>¥ 88.2</u>	<u>¥ (145.4)</u>	--	<u>\$ 735</u>

\* See notes to consolidated financial statements on page 6-7.