

Matsushita Electric Industrial Co., Ltd.
Consolidated Information by Segments *
(Year ended March 31)

By Business Segment:

[Sales]	<u>Yen (billions)</u>		<u>Percentage</u> <u>2003/2002</u>	<u>U.S. Dollars</u> <u>(millions)</u>
	<u>2003</u>	<u>2002</u>		<u>2003</u>
AVC Networks	¥ 4,396.1	¥ 4,236.5	104%	\$ 36,634
Home Appliances	1,211.2	1,179.2	103%	10,093
Industrial Equipment	290.0	295.7	98%	2,417
Components and Devices	<u>2,252.7</u>	<u>2,000.9</u>	113%	<u>18,773</u>
Subtotal	8,150.0	7,712.3	106%	67,917
Corporate and elimination	<u>(748.3)</u>	<u>(638.5)</u>	--	<u>(6,236)</u>
Consolidated total	<u>¥ 7,401.7</u>	<u>¥ 7,073.8</u>	105%	<u>\$ 61,681</u>
[Segment Profit (loss)]				
AVC Networks	¥ 105.2	¥ (37.6)	--	\$ 877
Home Appliances	54.3	38.1	143%	453
Industrial Equipment	2.3	(44.5)	--	19
Components and Devices	<u>37.6</u>	<u>(95.6)</u>	--	<u>313</u>
Subtotal	199.4	(139.6)	--	1,662
Corporate and elimination	<u>(72.8)</u>	<u>(59.4)</u>	--	<u>(607)</u>
Consolidated total	<u>¥ 126.6</u>	<u>¥ (199.0)</u>	--	<u>\$ 1,055</u>

By Domestic and Overseas Company Location:

[Sales]	<u>Yen (billions)</u>		<u>Percentage</u> <u>2003/2002</u>	<u>U.S. Dollars</u> <u>(millions)</u>
	<u>2003</u>	<u>2002</u>		<u>2003</u>
Japan	¥ 5,140.4	¥ 5,017.1	102%	\$ 42,837
Americas	1,390.4	1,445.8	96%	11,587
Europe	939.3	786.8	119%	7,827
Asia and others	<u>1,837.4</u>	<u>1,830.5</u>	100%	<u>15,312</u>
Subtotal	9,307.5	9,080.2	103%	77,563
Corporate and elimination	<u>(1,905.8)</u>	<u>(2,006.4)</u>	--	<u>(15,882)</u>
Consolidated total	<u>¥ 7,401.7</u>	<u>¥ 7,073.8</u>	105%	<u>\$ 61,681</u>
[Segment Profit (loss)]				
Japan	¥ 88.2	¥ (166.1)	--	\$ 735
Americas	22.5	(4.1)	--	187
Europe	21.7	(14.6)	--	181
Asia and others	<u>71.0</u>	<u>48.5</u>	146%	<u>592</u>
Subtotal	203.4	(136.3)	--	1,695
Corporate and elimination	<u>(76.8)</u>	<u>(62.7)</u>	--	<u>(640)</u>
Consolidated total	<u>¥ 126.6</u>	<u>¥ (199.0)</u>	--	<u>\$ 1,055</u>

* See notes to consolidated financial statements on pages 12-14.