

Matsushita Electric Industrial Co., Ltd.
(Parent Alone)
Sales Breakdown *

	Yen (billions)		
	Six months ended <u>Sept. 30, 2003</u>	Six months ended <u>Sept. 30, 2002</u>	Percentage <u>2003/2002</u>
<u>AVC Networks</u>			
Video and audio equipment	¥ 346.6	¥ 361.9	96%
Information and communications equipment	<u>517.7</u>	<u>680.7</u>	76%
Subtotal	<u>864.3</u>	<u>1,042.7</u>	83%
<u>Home Appliances</u>	<u>358.1</u>	<u>361.1</u>	99%
<u>Components and Devices</u>	<u>425.8</u>	<u>393.8</u>	108%
<u>Other</u>	<u>310.5</u>	<u>320.9</u>	97%
Total	<u>¥ 1,958.9</u>	<u>¥ 2,118.6</u>	92%
Domestic sales	1,143.1	1,357.2	84%
Exports	815.8	761.4	107%

* Amounts less than one-tenth of a billion yen have been omitted.

Notes to parent-alone financial statements:

1. In accordance with the Regulations concerning Corporate Financial Statements under the Japanese Commercial Code, amounts less than 1 million yen have been omitted in the accompanying parent-alone financial statements. The sum of the subtotals may differ from the actual total.
2. Similarly, in the parent-alone sales breakdown above, amounts less than one-tenth of a billion yen are truncated.
3. From this fiscal year (fiscal 2004), the company changed its business categories to four new categories: AVC Networks, Home Appliances, Components and Devices and Other, and discloses parent-alone financial data according to these. As such, the sales breakdown data for the first half ended September 30, 2002 are restated in the Sales Breakdown table.