

Matsushita Electric Industrial Co., Ltd.
(Parent Alone)
Proposed Allocation of Income *
(Year ended March 31)

	<u>Yen (millions)</u>	
	<u>2005</u>	<u>2004</u>
Unappropriated retained earnings at end of year	¥ 97,181	¥ 85,493
To be allocated as follows:		
Year-end dividends (per common share)	16,938 (7.50 yen)	17,967 (7.75 yen)
Directors' bonuses	240	230
Corporate auditors' bonuses	18	17
Reserve for advanced depreciation	199	2,267
Contingency reserve	36,000	24,000
Unappropriated retained earnings carried forward to next period	¥ 43,786	¥ 41,011

* See Notes to parent-alone financial statements on page 20.

Matsushita Electric Industrial Co., Ltd.
(Parent Alone)
Sales Breakdown *
(Year ended March 31)

	<u>Yen (billions)</u>		<u>Percentage</u>
	<u>2005</u>	<u>2004</u>	<u>2005/2004</u>
<u>AVC Networks</u>			
Video and audio equipment	¥ 802.4	¥ 725.9	111%
Information and communications equipment	977.0	1,088.6	90%
Subtotal	1,779.4	1,814.6	98%
<u>Home Appliances</u>	768.9	740.4	104%
<u>Components and Devices</u>	849.2	882.7	96%
<u>MEW Products</u>	41.2	--	--
<u>Other</u>	707.0	643.5	110%
Total	¥ 4,145.7	¥ 4,081.4	102%
Domestic sales	2,447.5	2,440.6	100%
Exports	1,698.2	1,640.7	104%

* See Notes to parent-alone financial statements on page 20.