

HDVC Case Study Real Estate-1

<Key Point> Realize the presentation function at a low price than the existing Polycom MCU. Polycom terminal also left behind that can be utilized

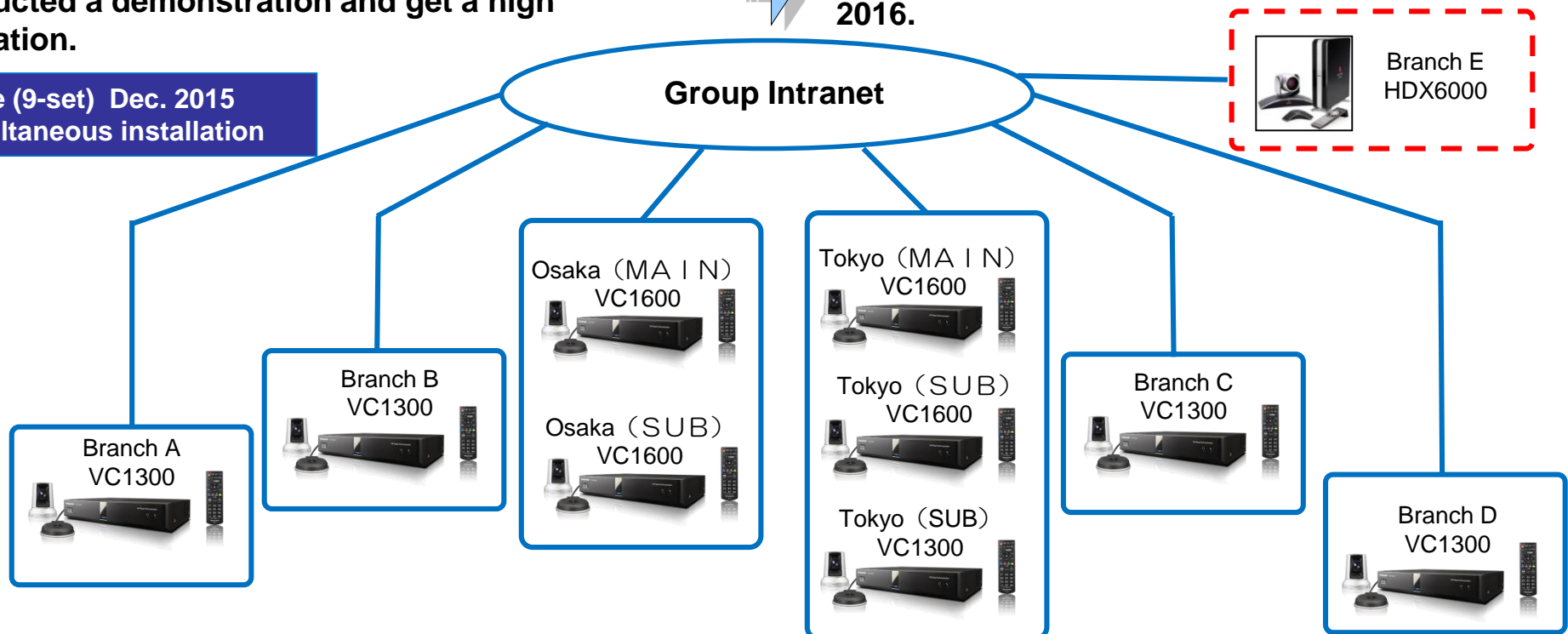
Background

Considered replacement of RMX1000 that passed four years after the introduction. Conducted a demonstration and get a high evaluation.

6-site (9-set) Dec. 2015
Simultaneous installation

History of introduction

Since cost performance is high, introduced was one year ahead of schedule from the December 2016.



Introduction

- Tokyo 3pcs · Osaka 2
- Branch A, B, C, D
- Total :6-site

Use of HDVC

- President talk
- Sales meeting
- Staff meeting

Configuration

- KX-VC1600 4pcs
- KX-VC1300 5pcs
- GP-VD151 1pcs / GP-VD131 8pcs

Further Plan

Updated approach to group companies.
(48 companies)